

Sample Interview Questions

There are many different types of questions that interviewers may ask during an interview. Most questions will revolve around your career goals, work ethic, and skill-related and behavior-based topics. Anticipate and practice answering potential questions prior to your interview to better prepare yourself.

Common Interview Questions

- 1. Tell me about yourself.
- 2. Why are you interested in this position? Why do you want to work for our company?
- 3. Describe your experience related to this position.
- 4. What are your strengths and weaknesses? (What are your areas of improvement?)
- 5. How has your education prepared you for this position? Why did you choose your college major?
- 6. Where do you see yourself in five years? What are your short- and long-term goals?
- 7. In what ways do you think you can make a contribution to our organization?
- 8. How do you like to be supervised? Describe your supervision/management style.
- 9. What do you consider your greatest accomplishment and why?
- 10. How would you (or a friend/colleague/professor) describe yourself?
- 11. What three things are most important to you in your job?
- 12. What motivates you?
- 13. When you work on a team project, what role do you most often take?
- 14. Why should I hire you? What distinguishes you from other candidates?
- 15. What are your salary expectations?

Behavior-Based Questions

Behavior-based questions are intended to help employers understand your likely future behavior given specific experiences from your past. When answering these types of questions, make sure to utilize the **STAR method** (Situation, Task, Action, Result) to fully answer the question.

- 1. Tell me about a difficult decision you've made in the past year.
- 2. Describe how you solved a difficult problem.
- 3. Explain a time when you had to show initiative.
- 4. Describe an example where you worked as part of a team.
- 5. Tell us about a time you had to organize and plan a project.
- 6. Describe a time when you set a goal and were able to achieve it.
- 7. Tell me about a time when you had to influence someone's opinion.
- 8. Describe a time when you had to conform to a policy with which you did not agree.
- 9. What is your typical way of dealing with conflict? Give an example.
- 10. Give an example of a time when you failed to meet a deadline.

Prepare Questions to Ask Interviewer

Most interviewers will give you time at the end of the interview to ask questions regarding the position or company. Have 3-5 questions prepared to ask during this time. Remember, you are also trying to see if the position and company will be a good fit for you. Sample questions include:

- 1. What brought you to this company? What do you enjoy most about the company?
- 2. What were some major contributions made by individuals who have held this job previously?
- 3. What are some examples of problems/tasks I will be expected to address?
- 4. What type of training and development opportunities do you provide?
- 5. Are there any new initiatives or projects within the company/department?